



Transform Health Care Purchasing with Data Intelligence

Deliver the highest-value care for workers and families and hold vendors accountable

Until now, it's been impossible to know if you're paying fair prices for the best health care, because true pricing data has been all but impossible to get — especially in a usable form. PBGH, which spearheaded the drive for price transparency legislation on behalf of all purchasers, has now created a breakthrough health care data framework, so you can:

- 1 Aggregate and standardize** transparency data from hospitals and health plans to show market prices negotiated by all payers in your market — not just yours.
- 2 Integrate** your claims data with price transparency data to reveal what you actually paid for specific services versus what others paid — revealing savings opportunities.
- 3 Incorporate quality and safety** ratings to find the highest-value providers — not just cheapest or costliest — and unlock new ways to optimize your health benefit design.

Also included:

PBGH's expert advisory services, offering you strategic guidance so you can deliver the best care possible. In a recent pilot, Boeing, Qualcomm, the City and County of Denver and others gained unprecedented insights into their benefits. Some were paying above-market prices for below-average quality and outcomes. Others were paying an unjustifiably wide range of prices for identical services. Some discovered and addressed fiduciary vulnerabilities. Each found ways to improve benefit design, by optimizing care-delivery networks, holding vendors accountable, or more effectively negotiating with plans and providers.

Our pilot project offered a blueprint for profit-driven vendors to launch similar services, but only PBGH is unmotivated by profit, unencumbered by conflicts of interest, and unyielding in its dedication to delivering results for jumbo purchasers — as it has for 35 years. The PBGH Data Transparency product set includes:

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| 1 Data Audit and Assessment | Verify published prices and fees paid to providers. |
| 2 Value Optimization | Network performance assessments, RFIs and RFPs, contracting and vendor management, and strategies for building Centers of Excellence. |
| 3 Strategic Design | De novo benefit design, direct contracting strategies, and strategies for steering employees to the optimal sites of care while protecting network access. |

Interested?

Please reach out to advisory@pbgh.org to learn more.