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Second Round of Grants Awarded to Business Coalitions for Innovative Practices in Healthcare Payment Reform

March 20, 2017, San Francisco (CA) – The Purchaser Value Network, an initiative of the Pacific Business Group on Health, has awarded a second round of matching grants up to \$50,000 to non-profit regional business coalitions implementing innovative practices in value-based purchasing and healthcare payment reform.¹

- [Midwest Business Group on Health](#) was awarded \$38,000, to convene major health plans in Illinois, as well as Medicaid, to adopt bundled payments and incentives for improved maternity care, specifically reducing the number of unnecessary C-sections and inductions. The group plans to work with 2-3 employers to adopt benefit strategies that test the use of this maternity bundle.
- [Minnesota Health Action Group](#) was \$50,000, to convene a Specialty Drug Guiding Coalition, a multi-stakeholder group that will work collaboratively to identify specific tactics and strategies to improve value in the cost, delivery and outcomes associated with the use of specialty drugs.
- [St. Louis Business Health Coalition](#) was awarded \$50,000, to convene purchaser, health plan, physician, and health system leaders to measure and reduce the percentage of avoidable ED visits among commercially-insured individuals in the St. Louis MSA. Public and private sector employer-purchasers and labor unions will use value-based purchasing strategies to achieve this goal.
- [The Alliance \(WI\)](#) was awarded \$50,000, to develop a pathway to high-value colonoscopies as part of the [QualityPath initiative](#). QualityPath represents a new way to buy health care that is based on identifying high-quality care; negotiating a lower cost with providers who meet quality standards; and rewarding patients who choose QualityPath providers.

[Read more](#) about the initial round of matching grants.

ABOUT THE PURCHASER VALUE NETWORK

The Purchaser Value Network, an initiative of the Pacific Business Group on Health, aims to accelerate the adoption of high value healthcare delivery and payment models through policy advocacy, education and purchaser engagement. The network seeks to inject purchaser perspectives and innovative best practices into federal and state policy decision making, educate employers about value-based purchasing and advocacy opportunities, and aligns three critical purchaser sectors—private employers, states, and the federal government—around evidence-based practices. For more information, visit www.pvnetwork.org.

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¹ Grant funding provided by the Laura and John Arnold Foundation